

## AUTHORIZATION FOR ALTERNATIVE PURCHASE PROCESS

**GOODS** - Dollar Threshold \$40,000-75,000 [ ]  
Over \$75,000 [X]

**SERVICES** – Dollar Threshold **FEDERAL** - Over \$5,000 [ ]  
**STATE** - \$40,000-\$300,000 [ ]  
**STATE** – Over \$300,000 [ ]

School Board Approval Required [X]

Rationale: Single Source [ ]  
Service [ ]  
Books\* [ ]  
Accessing Existing Contract [X]

Food Services of America  
(agency)

SPS RFP 17-1314  
(no.)

Purchase Description: Prime Vendor for supplying food & non-consumable product in support of the Nutrition Services meal programs.

Rationale: This accesses the third of four optional one-year renewals with FSA.

Estimated Amount: \$3,075,000.00

Originating Department Contact Person: Doug Wordell / Nutrition Services

Purchasing Agent Approval: Cindy Coleman

Date Forwarded for Authorization: 07/13/2017

Approval Signature: Board Approved Date: \_\_\_\_\_  
Associate Superintendent  
School Support Services

Board Approval Date 07/19/2017

PO# \_\_\_\_\_ by: pt

SPOKANE PUBLIC SCHOOLS  
Spokane, Washington

Loc #: 680	Req #:	Req Date: 29-Jun-17	Due Date:
------------	--------	---------------------	-----------

**Suggested Vendor:**  
Renewal RFP NO. 17-1314  
Food Services of America

DO NOT USE

PO #:

PO Date:

Bid/Quote/RFP 17-1314

Other: Att III-1718

**Ordered By:**

(Signature)

**Approved By:**

(Budgetary Signature)

Special Remarks:

Will items on requisition be used for;

(NOTE, ALL QUESTIONS MUST BE ANSWERED)

...Grant Funding? ☐ YES ☒ NO

**Yes IF for Federal Grant or Non-Federal Grant operated in partnership with a Federal Grant.**

...Elementary Instruction? ☐ YES ☒ NO

If yes, approval needed from a Director of Elementary Curriculum. \_\_\_\_\_

...Secondary Instruction? ☐ YES ☒ NO

If yes, approval needed from the Director of Secondary Curriculum. \_\_\_\_\_

...Tech Services,  
hardware or software? ☐ YES ☒ NO

If yes, approval needed from the Director of Technology Services. \_\_\_\_\_

[illegible]

# MEMORANDUM



Spokane Public Schools  
*excellence for everyone*

July 19, 2017

☐ Information Only

☐ Action Required By \_\_\_\_\_

☐ Due Back By \_\_\_\_\_

To: Dr. Mark Anderson  
Associate Superintendent, School Support Services

Dr. Linda McDermott  
Chief Financial Officer

From: Cindy Coleman  
Director, Purchasing

Subject: Alternate Purchase No. 111-1718; Food Services of America, Prime Vendor for FY2017-18  
Accessing RFP 17-1314 (*Renewal*)

## **RECOMMENDATION:**

It is recommended that a contract renewal be issued to Food Services of America, Inc., Spokane, WA, in the anticipated estimated amount of \$3,075,000, for food products and supplies purchased during the 2017-18 fiscal year, per the terms and conditions of RFP No. 17-1314.

## **BACKGROUND:**

This recommended contract provides food products and supplies in support of the nutrition services meal programs. The prime vendor system has allowed the nutrition services and warehouse teams to more effectively manage food and preparation/serving supplies, purchases, and distribution. By awarding to a single prime vendor the district receives just in time product, has the benefit of a more flexible procurement model with a wider variety of offerings, and a shorter lead time for specialty items. The district receives superior customer service by building a partnership with the prime vendor when compared to that received from a vendor who makes only a single drop ship delivery in the more traditional procurement approach. Product quality is at a higher level given the quick turn-around of goods. This is evidenced by the fact that breakfast counts have increased and lunch counts have remained stable.

Food Services of America was awarded the contract as a result of staff analysis using the Proposal Evaluation Criteria. Each vendor was judged on their compliance with various non-optional critical qualifying factors identified in the RFP document. These factors, coupled with positive evaluation criteria scores, resulted in this vendor being recommended for award. Food Services of America has effectively served the district as the prime vendor for the past eighteen years. This renewal will access the third of four additional one-year renewal options available in accordance with the terms and conditions of the RFP. Prices are considered fair and reasonable. The expenditures from this RFP will come from the general fund.

Username

[Forgot Username?](#)

# Search Results

Current Search Terms: food\* services\* of america\* inc\*

Your search for "food\* services\* of america\* inc\*" returned the following results...

Notice: This printed document represents only the first page of your SAM search results. More results may be available. To print your complete search results, you can download the PDF and print it.

Entity

FOOD SERVICES OF AMERICA, INC.

DUNS: 027514553

Has Active Exclusion?: No

Expiration Date: 06/28/2018

Purpose of Registration: All Awards

CAGE Code: 1T646

DoDAAC:

Debt Subject to Offset? No

Status: Active

View Details

Entity

FOOD SERVICES OF AMERICA, INC.

DUNS: 792442543

Has Active Exclusion?: No

Expiration Date: 06/01/2018

Purpose of Registration: All Awards

CAGE Code: 0HX04

DoDAAC:

Debt Subject to Offset? No

Status: Active

View Details

Entity

FOOD SERVICES OF AMERICA, INC.

DUNS: 884738949

Has Active Exclusion?: No

Expiration Date: 06/01/2018

Purpose of Registration: All Awards

CAGE Code: 0PGH4

DoDAAC:

Debt Subject to Offset? No

Status: Active

View Details

Entity

FOOD SERVICES OF AMERICA, INC.

DUNS: 884738949

Has Active Exclusion?: No

Expiration Date: 06/01/2018

Purpose of Registration: All Awards

CAGE Code: 0PGH4

DoDAAC:

Debt Subject to Offset? No

Status: Active

View Details

Close

Search Results

Entity

Exclusion

Search Filter

By Re Status

By Re Type

0

Carm

*B. Carson*

**DUNS:** 027745645  
**Has Active Exclusion?:** No  
**Expiration Date:** 09/20/2017  
**Purpose of Registration:** All Awards

**CAGE Code:** 0N1W0 [View Details](#)  
**DoDAAC:**  
**Debt Subject to Offset?** No



<a href="#">Search Records</a>	<a href="#">Disclaimers</a>	<a href="#">FAPIS.gov</a>
<a href="#">Data Access</a>	<a href="#">Accessibility</a>	<a href="#">GSA.gov/IAE</a>
<a href="#">Check Status</a>	<a href="#">Privacy Policy</a>	<a href="#">GSA.gov</a>
<a href="#">About</a>		<a href="#">USA.gov</a>
<a href="#">Help</a>		

IBM v1.P.2.20170623-1606  
WWW6

This is a U.S. General Services Administration Federal Government computer system that is "FOR OFFICIAL USE ONLY." This system performing unauthorized activities are subject to disciplinary action including criminal prosecution.

*B. Cam*



---

**Agenda Item Details**

Meeting	Jul 19, 2017 - Regular Meeting
Category	5. CONSENT AGENDA
Subject	L. Alternate Purchase No. 111-1718; Food Services of America, Prime Vendor for FY 2017-18 Accessing RFP 17-1314 (renewal)
Type	Action (Consent)
Recommended Action	Approve a contract renewal being issued to Food Services of America, Inc., Spokane, WA, in the estimated amount of \$3,075,000, for food products and supplies purchased during the 2017-18 fiscal year, per the terms and conditions of RFP No. 17-1314.

**Background:**

This recommended contract provides food products and supplies in support of the nutrition services meal programs. The prime vendor system has allowed the nutrition services and warehouse teams to more effectively manage food and preparation/serving supplies, purchases, and distribution. By awarding to a single prime vendor the district receives just in time product, has the benefit of a more flexible procurement model with a wider variety of offerings, and a shorter lead time for specialty items. The district receives superior customer service by building a partnership with the prime vendor when compared to that received from a vendor who makes only a single drop ship delivery in the more traditional procurement approach. Product quality is at a higher level given the quick turn-around of goods. This is evidenced by the fact that breakfast counts have increased and lunch counts have remained stable.

Food Services of America was awarded the contract as a result of staff analysis using the Proposal Evaluation Criteria. Each vendor was judged on their compliance with various non-optional critical qualifying factors identified in the RFP document. These factors, coupled with positive evaluation criteria scores, resulted in this vendor being recommended for award. Food Services of America has effectively served the district as the prime vendor for the past eighteen years. This renewal will access the third of four additional one-year renewal options available in accordance with the terms and conditions of the RFP. Prices are considered fair and reasonable. The expenditures from this RFP will come from the general fund.

---

**Motion & Voting**

(not specified)

Motion by Susan Chapin, second by Jerrall Haynes.  
Final Resolution: Motion Carries  
Yes: Deana Brower, Susan Chapin, Jerrall Haynes